



Hiring Multiple Inside Sales Representatives!

Meet with the Hiring Leaders!

When: Monday, June 3, 2013 from 9am-3pm

Where: Maricopa Workforce Connection - 1840 N. 95th Avenue,
Suite #160, Phoenix, AZ

**Join a growing company and earn competitive compensation
PLUS Uncapped sales incentives!**

Role Information

Title: Telesales – Inside Sales Representative

Brief Description: You will be making outbound calls, as well as taking some inbound calls, to talk with our customers, assess their needs, and then build a comprehensive healthcare solution. Using sales techniques and relationship building skills, you will educate them on our products and guide the consumer in making an informed decision about purchasing a Medicare product (may sell Medicare, Medicare Supplemental, ancillary products, and some financial products). This position is entirely on the phone.

Link to Application/Full Job Description:

<https://humana.taleo.net/careersection/externalus/jobdetail.ftl?lang=en&job=101415>

Location: 2231 E Camelback Rd, Phoenix, AZ

Compensation/Benefits: Base Salary + Commission (uncapped commissions, extensive opportunity for overtime that you earn time and a half for overtime hours); Complete comprehensive benefits plan – Benefits start on the first day of employment.

Additional Information: No Health & Life insurance license needed – Humana will help to obtain. We are seeking people with sales experience, experience in a metrics based (call center) environment, recent college grads with strong motivation to excel, and/or people with a health & life insurance license.